

Treasurer's Report for the Financial Year ended September 2023

TURNOVER

- **SALES:** Up £40,000 on last year
 - Beer Festival – Best yet £20k profit
 - Fireworks – Donation from Village Society and £2000 on the night
 - Bingo Nights – Not as busy as the year before but still very popular
 - HGFC Football Tournament
 - Cricket Friday Nights
 - Dustys continue to bring different people into the club on a normally closed day
- **HGSA Clubcard** – Small increase on last year
- **DONATIONS** – Down, last year had cricket changing room donations. Included £1500 from the junior school for the fireworks, homeshake for the beer fest as they had made record sales
- **HIRE OF FACILITIES** – On par with last year
- **PLAYING SECTION FEES:** Increase on section fee's due to rising costs, also a big thank you to Trevor with managing the squash gas and electricity which is now invoiced monthly instead of in their section fee
- **FUNDRAISING** – Showing as 0, previously money from the fireworks went into fundraising but it's now seen as a donation
- **GRANTS** – TVP for fixing the old CCTV, Align for 3G pitch and Ngage for Low Carbon Emission. Thankful to Laura and Rob who often go searching for grants to support any works we may need doing

COST OF SALES

- **PURCHASES** – Only a slight increase on last year, streamlining the bar has helped with this
- **BAR WAGES** – Slight increase on last year, busier events mean more staff. Went through a period of only having senior staff available which raises the cost per event, we now have 2 new junior staff

EXPENDITURE

- **FUNDRAISING COSTS** slightly down on last year
- **HEALTH AND SAFETY COSTS** Down, despite the amount of times we've had to call out pest control, didn't need to do big upgrades to playground as last year and all the previous years work on the fire alarm etc has meant costs have been kept lower
- **REPAIRS TO PROPERTY** Upgraded CCTV, flooring in the hallway and dancefloor, replaced the boiler system, cold cellar air conditioning
- **LEGAL FEES** up on last year having paid for help to work through the lease
- **CLEANING** up on last year due to now paying a cleaning company since June 2023
- **HEATING** up by £8000

TO NOTE

- We have paid back some of the loans this year, we still owe £5500

- New contract for tills and had replace broken till which we are paying over a 12 month period. Thanks to Ben Raftery, a HGSA clubcard holder for all his support with the tills and working out the best solution for HGSA
- We purchased a new ice machine due to the old one breaking, we had a period of time where we were having to purchase ice
- Known expenses for the year 23-24:
 - Electrics due to rodent damage
 - Legal fees
 - Drainage needs fixing
 - Donation of £500 towards making the front of the building more pleasing, will need to do extra work on top of the amount received as donation
- Net surplus £9691